

REPORT ON “CAREER AI CAN’T DISRUPT” WORKSHOP

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By
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Success in today’s rapidly evolving job market requires not only academic excellence but also adaptability, practical skills, and a clear understanding of industry expectations. With the increasing influence of Artificial Intelligence, it has become essential for students to identify career paths that remain relevant and resilient to technological disruption. To address this need, PRAYAS – Placement and Internship Cell organized a workshop titled “**Career AI Can’t Disrupt**” on 10th April 2026 in collaboration with XcelGrad. The session was conducted at **12:30 p.m. in Bebe Nanki Hall**, with a total of **54 students** participating in the event. The active participation reflected the enthusiasm and curiosity among students to understand emerging career opportunities and future-ready skills.

The event commenced with a formal welcome to the esteemed speakers and faculty members. Dr. Ashema Hasti (Convenor), Dr. Harshmeeta Soni (Co-Convenor) and Dr Kalpana Devi (Faculty Coordinator) extended their greetings to the representatives XcelGrad. The session was graced by one distinguished speakers from XcelGrad: The session was conducted by **Mr. Deepak Verma**, Founder of XcelGrad, who has professional experience with organizations such as Zomato, ONDC, and Kotak, and is an alumnus of IIM. His industry exposure and practical insights added great value to the session. The speaker delivered an insightful and engaging session focusing on the changing landscape of careers in the era of Artificial Intelligence. He emphasized the importance of developing **human-centric skills** such as communication, relationship-building, and problem-solving, which cannot be easily replaced by AI.

A significant part of the discussion revolved around **career opportunities in sales and business development**, highlighting them as dynamic and high-growth fields offering long-term stability and leadership potential. The speaker explained how such roles rely heavily on interpersonal skills and strategic thinking, making them future-proof career options. The session also provided practical guidance on **interview preparation and resume building**, including strategies to crack interviews, understand recruiter expectations, and present oneself effectively. The real-world examples and relatable approach of the speaker made the session highly engaging and interactive.

The workshop also incorporated feedback from participants, which indicated that students found the session highly informative and beneficial. They particularly appreciated the insights on staying professionally relevant despite AI advancements, the discussion on sales and business development careers, and the practical interview strategies shared during the session. The session concluded with an overall positive response from the participants, who felt more confident and better prepared to navigate their career paths. The workshop proved to be a valuable learning experience, equipping students with clarity, confidence, and practical knowledge required to succeed in the modern job market.